



Sample Questions to Ask an Interviewer

The following questions provide examples of what an interviewee might want to learn during the course of an interview. Beyond simply gathering information, questions may also be used to show interest or even change the subject.

- **Why is this position available?**
- **What projects will I be involved with from day one?**
- What are the organization's short and long term goals?
- How would you describe the ideal person for this position?
- What areas would I be expected to make the fastest contribution(s) towards?
- Within this job, what factors separate a good performer from an outstanding performer?
- What is the biggest challenge I would face on this job?
- **How will my successes be measured? (Do you have a performance review process?)**
- Who would be my immediate supervisor?
- With whom would I be working, and what do they do?
- What is the career path for this position?
- Is there technical training on the job?
- Are there opportunities to cross-train?
- Is this position expected to be permanent, long term?
- How would you describe a typical day for a person in this job?
- What has the turnover been in the area that I would be working?
- Is overtime available or expected?
- **What is the next step in the hiring process for this position?**